

POSITION OVERVIEW

People Management

- Lead by example and encourage employee engagement.
- Develop and train a high-functioning executive leadership team.
- Manages to people's strengths and uses talent around them, ability to separate operations roll from interaction with the board
- Effective team leader/motivator; delegates well; experienced at bringing in the right people and trusting them to do their jobs; builds confidence from staff

Relationship-building Skills:

- Builds trusting relationships with key partners and stakeholders, and engages them for the success of the market system
- Create Strong connections with community partners/leaders
- Adept at collaborating with the board of directors and political stakeholders
- Excellent communication skills

Financial/Business Management

- Proven financial and development understanding; fundraising skills
- Establish and maintain Sponsorships and Partnerships that generate support and revenue for the public market system
- Private sector commercial property management/asset management experience running a retail/commercial project, preferably urban with food/restaurants
- Revenue development through existing and new business models; alternate revenue generation
- Adept in financial analysis, budgeting and forecasting
- Strategic business orientation while maintaining attention to detail

Leadership Characteristics:

- Seasoned executive; comfortable interacting at an executive level
- Charismatic, dynamic flexible; adaptive:
- Authentic, compassionate, brave, and mature; "Civic-minded with a private sector mentality"
- Strong ability to lead and influence a diverse group of people

Background:

- Bachelor's degree preferred
- 10-15 years of experience in commercial property management – preferably mixed-use/retail in an urban environment
- Experience in developing, planning and implementing successful growth strategies

